

# **Building Good Habits**

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Habit = A behavior or practice routinely performed which becomes involuntary or automatic.

## There are Three Levels of Behavior Change - Outcome, Process, and Identity:

- **Outcome** ("what you get"): The results you want, e.g., to save more money.
- **Process** ("what you do"): The practice to reach the desired outcome, e.g., creating a spreadsheet of expenses.
- Identity ("what you believe"): The definition of who you want to become, e.g., I will become financially responsible

### How to Create Lasting Behavior Changes:

- Disregard the **Goal/Outcome** and focus on the **System** used to achieve that Goal/Outcome, e.g., instead of focusing on the goal of learning a new instrument, concentrate on the habit of 5 minutes of daily practice of the instrument.
- Build "Identity-Based" Habits Focus on who you want to become, not on the outcome you want to achieve.
- **Start Small** Start with practices that are "too small to fail." For example, if the desire is to become financially responsible, start saving a dollar each day and progressively increase the amount saved.
- Identify **"Keystone Habits,"** or habits that allow other good habits to take hold. For example, waking up earlier may allow time to meditate, exercise, and/or prepare a healthy breakfast.
  - Consider "Habit Stacking," or linking a new behavior to an already established behavior.
    - Habit Stacking Formula = After/Before [Current Habit], I will [New Habit]; e.g., "After I turn on the coffee pot, I will take my daily multi-vitamin."
- Consider "<u>Habit Tracking</u>" with a calendar or an App Habit trackers remind you to act, motivate you to continue, and provide immediate satisfaction when marking off completion of the behavior.
- **Emotions** create habits Celebrate a positive behavior immediately after completion to associate that behavior with a sense of accomplishment.

### The 4 Rules of Behavior Change - Make it Obvious, Attractive, Easy, & Satisfying

Applying the 4 Rules to "Practicing Good Sleep Hygiene"	
Make it Obvious	Write down your bedtime routine to become aware of positive and negative practices. <b>Habit stack</b> : After brushing my teeth, I will move to my bed.
Make it Attractive	Use <b>temptation bundling</b> by pairing a desirable action with a needed action, e.g., listening to a podcast or reading a book for 5 minutes before committing to sleep.
Make it Easy	Set a bedtime and stick to it. Make the environment conducive to sleep by minimizing excess light and distractions.
Make it Satisfying	Use a <b>habit tracker</b> to keep track of when you apply your bedtime routine. Use <b>positive reinforcement</b> by rewarding yourself each week you stick to your routine.

### The 1% Rule & The Power of Compounding:

• Small wins lead to exponential progress. If you improve by 1% each day for one year, you'll end up 37 times better by the end of the year.

#### **References**:

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